

# CERTIFIED EXPERT IN SME FINANCE

Welcome

## COURSE LECTURERS



Mike Hill



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**Learning format:** Online self-study course with 6 Units plus selection of one mandatory elective  
6 months  
6 ECTS

**Type of examination:** Mandatory assignments & final exam

**Website:** [www.fs.de/SME](http://www.fs.de/SME)

**Target Group:** Mid-management, finance operational staff or top management of financial institutions working with SME Finance, staff of regulators, policy makers, donors and other SME Finance related institutions.

## Course Units

<b>Unit 1</b>	Introduction to SME Finance
<b>Unit 2</b>	SME Credit Analysis – Collecting and Understanding Information
<b>Unit 3</b>	SME Credit Analysis – Verifying Information
<b>Unit 4</b>	SME Credit Analysis – Financial Analysis
<b>Unit 5</b>	SME Credit Analysis – Cash Flow Analysis
<b>Unit 6</b>	Loan Portfolio Management and Monitoring
<b>Electives Unit 7</b>	7A- SME Finance and Supporting Activities 7B- Alternative Forms of SME Finance 7C- Gender Finance/ Women in Business